# **Rotary Officers and Directors**

International President Sakuji Tanaka
District 6920 Governor Robert Griggers
District 6920 Governor Elect Gary Smith
District 6920 Governor Designee Ted Thompson
Assistant Governor - SSI Area Zach Taylor

# Rotary Club of St. Simons Island

President John Matthews
President Elect
Secretary
Assistant Secretary
Te Turner
Susan Imhoff
Treasurer
Immediate Past President
Past Presidents' Representative
Sergeant-at-Arms
Historians
Historians
Allen J. Berry
and Julian Flexer

# **Directors**

Club/Public Relations
Club Service & Membership
Community Service
International Service
Programs & Fellowship
Vocational Service
Open

Area Rotary Clubs		
Club	Venue	Day & Time
Brunswick	<b>Brunswick Country Club</b>	Thu. 12:45 PM
Glynn County	Brunswick Hospital	Wed. 7:30 AM
Jekyll Island	Jekyll Island Club Hotel	Wed. 7:30 AM
St. Simons Island	Sea Palms	Tue. 1:00 PM
<b>SSI Marshes of Glynn</b>	Epworth – Jinks Dining Room	Thu. 7:30 AM

On-Line Makeup • www.rotarydistrict6920.net Financial Administrator: treasurer@ssirotary.org

Managing Editor Jennifer Broadus Rotary Spray Layout John Buchanan Data Reports Te Turner

# **Object of Rotary**

The Object of Rotary is to encourage and foster the ideal of service as a basis of worthy enterprise and, in particular, to encourage and foster:

### First

The development of acquaintance as an opportunity for service;

### Second

High ethical standards in business and professions; the recognition of the worthiness of all useful occupations; and the dignifying of each Rotarian's occupation as an opportunity to serve society;

### Third

The application of the ideal of service in each Rotarian's personal, business, and community life;

## Fourth

The advancement of international understanding, goodwill, and peace through a world of business and professional persons united in the ideal of service

of the things we think, say or do
1. Is it the truth?
2. Is it fair to all concerned?
3. Will it build goodwill and better friendships?
4. Will it be beneficial to all concerned?

The Four-Way Test

Rotary Club of St. Simons • Founded in 1950 – www.ssirotary.org
Rotary Club of St. Simons • P.O. Box 21887 • St. Simons Island, GA 31522
www.rotarydistrict6920.net • www.rotary.org for Rotary International



# Rotary Club of St. Simons Island

Georgia, USA Rotary District 6920

# Rotary Spray

# November 13, 2012 Kelly McCutchen, President and CEO, The Georgia Public Policy Foundation Key Public Policy Issues Facing the State of Georgia

Kelly McCutchen is president and chief executive officer of the Georgia Public Policy Foundation, an independent think tank that proposes practical, market-oriented approaches to public policy to improve the lives of Georgians. He is a graduate of Georgia Tech and was Assistant Vice President in the Trust Department of Trust Company Bank in Atlanta before joining the Foundation in 1993. Martin Turbidy will enlighten us as to Kelly's ongoing activities.

# New to our Club's Website

A tribute to our departed Rotarians. Enter www.ssirotary.org, then proceed to the Rotary Club Directory. Thank you, Jim Bruce, for this contribution.

# **Upcoming Programs**

November 20: No meeting. Thanksgiving Week.

**November 27**: Jan Melcher, Executive Director, Economic Development, Altamaha Technical College.

**December 4**: Janice Vickers, Alzheimer's of Glynn/Brunswick. *Alzheimer's Disease and other Causes of Dementia*.

**December 11**: (Board Meeting). Christmas Party, hosted by Ginny Johnson.

December 18: Ray Emerson, Glynn Place Mall.

December 25: No Meeting, Christmas Day observed.

# **Visiting Rotarians**

Jerry Mann—E Club One

# **Guest—Host**

Dottie Bromley—Beverly McBride

# **Total Attendance**

Visitors 2
Speaker 1
Members 88
Total 91

Rotobucks Dennis Burgess \$47



Cart Buckets are on the tables. 100% of donations goes to Alzheimer's research. Please pronounce it correctly: älts'hī'mərz

# Greeters

11/13 Ervin Williams
Clint Winne
11/27 Martín Worthy
Ted Wright

Birthdays 11/13—11/26		
Vern Martin	11/13	
Page Faulk	11/14	
Bill Turbeville	11/15	
Ann Nermoe	11/16	
Monica Jolley	11/19	
Charles Lewis	11/21	
Linda Muir	11/24	
Kevin Lokey	11/24	



# Club News, November 6, 2012 Meeting

**Quarterly Dues** statements are out. Please pay now so we may continue to pay our bills.

**Christmas Luncheon**—Hosted by Ginny Johnson—Tuesday, December 11. See our website for guest payment.

# **Nominating Committee Report**

November 6, 2012

President President Elect 2013-2014 2014-2015 Stan Humphries Ben Lee

nt Elect Treasurer 2015 2013-2014

Secretary 2013-2014 Sergeant-at-Arms 2014-2015

D

Denny Silva

Te Turner

Boo Rice

Directors 2013-2014, 2014-2015 **John Gibson** 

John Gibson Susan Imhoff Cindi Phillips Existing Directors Remaining

Bryan Adamson, Jim Henderson, Ann Nigro

Nominations from the membership may be sent to Wally Forsythe during the next week. Nominated candidate must agree to serve before the name is submitted. The membership of the Rotary Club of St. Simons Island will vote on the nomination slate December 4, 2012.

# November 6, 2012 Program Scott McQuade

**President and CEO, Golden Isles Convention and Visitors Bureau** 

When you are a small destination resort community like ours, competing against bigger resort markets in nearby Florida, Savannah and Hilton Head, you've got to take a very targeted approach to the successful marketing of the Golden Isles community at large.

Under the capable and rather recent new leadership of Scott McQuade, (he arrived just two years ago), that is exactly where the Golden Isles Convention & Visitors Bureau (GICVB) is headed. With an annual marketing budget of just \$1.4 million, (Destin, Florida spends \$20 million), the GICVB has to take a lean and mean approach to getting the word out about our great locale.

After leaving the high altitudes of Telluride, Colorado and their CVB operation, the first thing Scott did when taking the job as President of the Golden Isles CVB was to totally rebrand the Golden Isles, top to bottom.

As their Mission now states:

"To promote the Golden Isles - St. Simons Island, Sea Island, Jekyll Island, Little St. Simons Island and the port city of Brunswick - to become a nationally recognized resort destination. To advocate for the best quality visitor experience to protect the economic sustainability of the community."

To fulfill 'The Mission,' a new logo, new graphics, and savvy new branding messages were required, including a glossy new Golden Isles Visitors Guide and dynamic new website – www.goldenisles.com

The GICVB has also partnered heavily with the McGladrey Classic to take advantage of the multi-million dollars in exposure garnered through national broadcasting on golf networks. "We couldn't afford to buy that kind of exposure," McQuade admits. "We're also now being touted as the 'Golf Capital of the U.S.,' since a very flattering article in the *New York Times* reported the proliferation of pro golfers in residence here. It's all good for the Golden Isles," he beamed.

Scott also reported that revenues from our 'bed tax' are up 7% in 2012, a nice increase and points above the national average of just 3%. That's good news for all the local hotels, restaurants and enterprises that rely heavily on the 250,000 tourists that visit our community each year.

"Our primary market is Atlanta," he reports. "However, since Atlanta is so transient, only 13% of Atlantans surveyed even know where the Golden Isles is. What that means is, we still have our work cut out for us on how to tap into that major market even more."

It all sounds good for the Golden Isles, Scott. Thanks for telling us all about it.